

China Consultants Int'l Ltd.

Your Gateway to China



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Company overview

China Consultants International Limited is a born global enterprise based in China. Our mission is to provide consultancy and services for industrial sourcing, manufacturing, quality management and business development in China. Our international team is composed by Brazilian, French and Chinese collaborators with expertise in different technical fields requiring high quality.

Close to our clients, our sales teams and project managers are based in Hong Kong, France and Brazil providing the link between our clients and our China team. Close to manufacturers, our consultants and quality managers in China, provide enhanced communication with factories and closer control of your projects.



Our products

- Electronic products: 27%
- Food industry: 21%
- Toys: 11%
- Plastic & Metal: 9%
- Beauty Products: 8%
- Furniture: 6%
- Packaging & Printing: 6%
- Textile: 4%
- Others: 8%

Our references



Key figures 2014

Industrial Sourcing	New products: 950 New factories: 532
Development & Manufacturing	Total in our database: 3177 suppliers & 5546 products Manufacturing projects volume: USD 12.3 M
Quality Management	Containers managed and inspected: 730
Business Development	Private seminars (organizer): 15 International forum (co-sponsor): 3

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our values:

PRQ

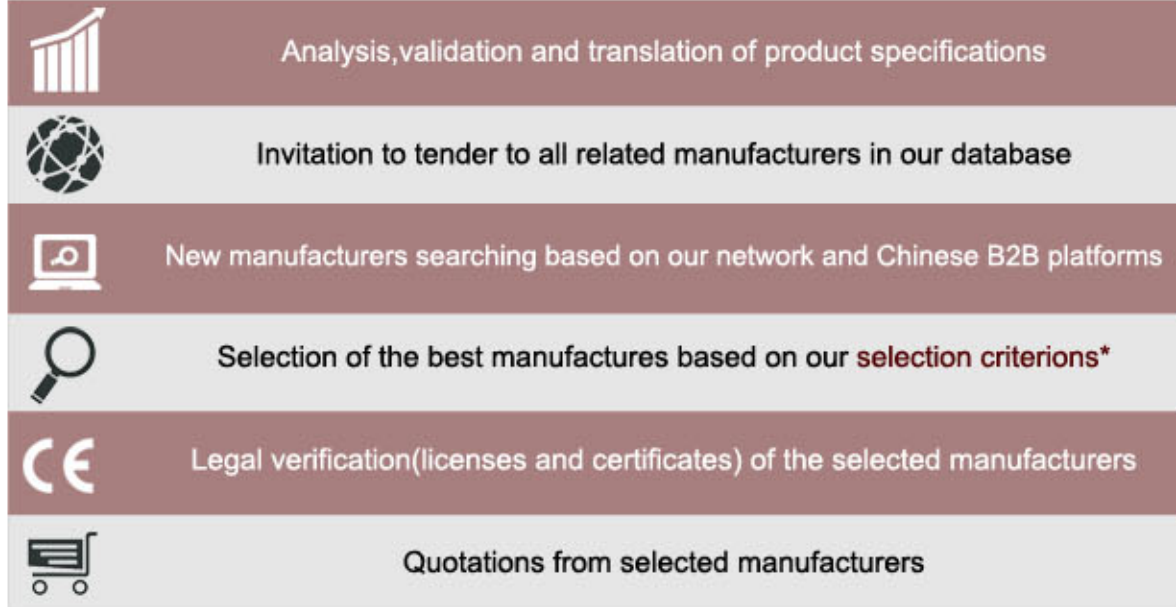
Industrial Sourcing

Sourcing is the first stage of any purchasing or manufacturing project, it can also provide you monitoring of your current purchasing prices. Based on our strong network of manufacturers in China, we can find in a short time reliable factories with suitable production capacity and competences to meet your product specifications.

Proximity:

Our international team is close to our clients and closer to manufacturers. Therefore, we try to improve one of the most important issue in international business which is control and communication.

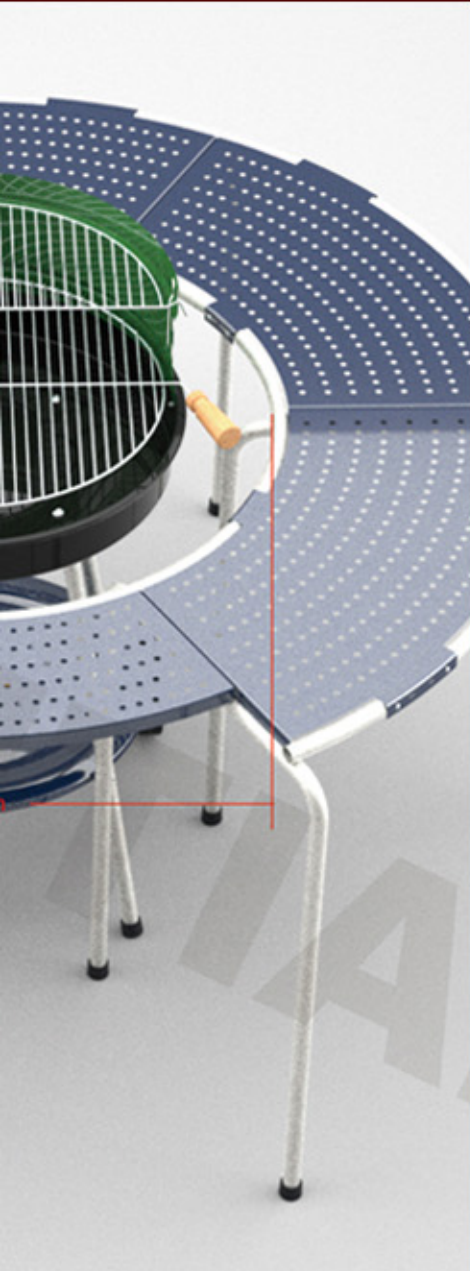
Industrial Sourcing Process



*Selection criteria

- Being a manufacturer with a legal business license (verified by our team).
- Being able to match the target prices and technical specifications.
- Having the required production material and sufficient production capacity.
- Being able to prove the origin of product components and compositions of materials used.
- Having the required quality certificates and export licenses (verified by our team).
- Having a high reliability within our suppliers network (if network-based sourcing performed).

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our values:

PRQ

Development and Manufacturing

The main challenges while manufacturing in China are having the shortest lead time, meeting the quality requirements and protecting your intellectual property (IP). For this matter, before starting the manufacturing process, we establish the production planning in accordance with the factory capacity and a quality management(QM) plan.

In addition, manufacturing contracts are signed in order to protect your IP (design, technology, brand, etc...) Our mission during the production is to meet the deadlines and assure the quality requirements.

Reactivity:

Since lead time is one of the most important factor in international trade, we establish deadlines for each project or service and our team will respect the established planning.



Contract with factory

Production planning

Feasibility study

Specifications, QM plan

Design review

Sample development

Trial Order

Mass Production

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our values:

PRQ

Quality Management

Since punctual quality controls are often insufficient to fully meet the quality requirement, we provide Quality Management process based on best practices of TQM (Total Quality Management). Our Quality Management process includes Quality Planning, Quality Training and Quality Control.

Quality training (QT)

Workforce instruction at the manufacturing plant.

Quality planning (QP)

Scheduled quality control process before the production.

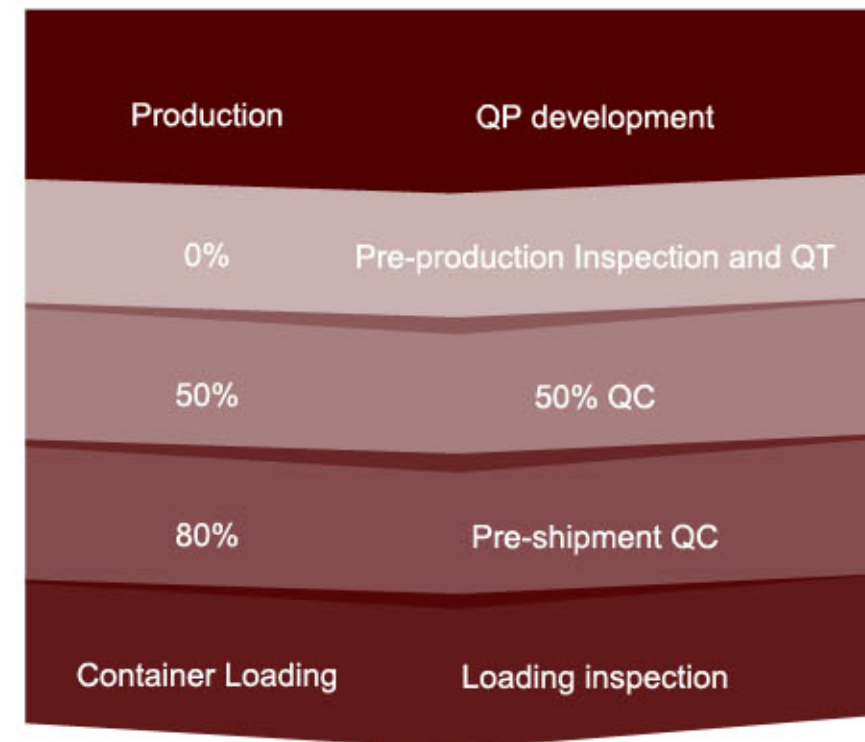
Quality control (QC)

Systematic factory inspections based on the QP.

Quality:

Our quality management process starts right at the bottom of the production pyramid and before starting manufacturing. We believe in "Made in China" with quality and our quality inspectors make it happen.

Quality Management process



Random sample collection
Internal / Laboratory testing

Inspection report including pictures

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Business Development

In order to cope with the complexity of doing business in China, foreign entrepreneurs often need strong business and legal support. Combining the perfect knowledge of Chinese legal system of our partner Zhejiang T&C Law Firm with the business experience of China Consultants Int'l Ltd., we provide suitable solutions for your business development in China. Services provided in partnership with Zhejiang T&C Law firm.

Before your development

Preliminary study

Based on your project and investment capacity, our consultants will analyze the most relevant strategies (Partnership, Direct Investment, Exclusive Agreement, etc...) for your development in China.

Selection and audit of business partner

Our team will audit your Chinese partner (or manufacturer) and verify its business documents such as business license, export license, production capacity, etc...

Geographical analysis

Analysis of the most suitable special economic zones (Free trade zones, high-tech zones, etc...) related to your business scope.

Laws and regulations

Our experts will act as your attorney providing Chinese laws advisory counsels and will conduct due diligence investigation regarding to your project, your Chinese partners and investment environment.



During your development

Learning Chinese business ethic

Cultural gap involves different business ethic between Chinese and western entrepreneurs. Our consultants will provide you the most relevant knowledge of doing business in China.

Contract drafting

Based on the international and Chinese laws and regulations, our team will draw up strong reliable contracts in order to ensure your partnership.

Contract negotiation

Our experienced consultants will accompany or represent you for your business negotiations.

Management risk control

Our lawyers will submit the legal risk control proposals or improvement suggestions corresponding to the routine business operation.

Business dispute

In case of conflict with your Chinese partner, our lawyers will help you on dispute resolution (litigation, arbitration, etc...) based on Chinese laws and regulations.

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